



## Lunch On Us

We would like to offer our clients a fantastic 2 course lunch with wine, for two people, at a winery of your choice, as a thank you for a referral which results in new business.

This would be a perfect opportunity to appreciate the spring colours, whilst enjoying some excellent food and wine, in fabulous surroundings. Our MD wistfully recalls a fantastic lunch, with live jazz, at the Balfour Winery in Kent: [www.balfourwinery.com](http://www.balfourwinery.com).

We believe that we can provide superior service levels, improve on systems performance and reduce the IT Support costs for a business. So everyone's a winner!

## News



There is good news and other news:

- Following the recent Budget, businesses can now benefit from Full Expensing until Mar 2026. This allows 100% of the cost of qualifying capital equipment (incl. IT equipment) to be deducted from pre-tax profits.
- Price increase - **unchanged since 2007**  
To enable us to continue to provide exceptional service and support, whilst also keeping pace with the market, we find it necessary now to adjust our consultancy and engineering rates. From 1/4/24 the table detailed at the base of this newsletter will come into effect and will replace any existing pricing or discounting currently in place or published.

N.B. This will not impact any existing annual contract rates but it will impact any change requests i.e. project based work and items to include, for example, new workstation requirements and the like.

## Newsletter

This month has got off to a great start with a 4 day weekend, lots of chocolate and some sunshine.

To add to the general bonhomie, we are offering a super lunch on us, for a successful referral.

And we have more good news in the form of a tax incentive to invest in new IT equipment.

Don't forget, we always welcome your input, so if you have any thoughts, questions or suggestions, please let us know.

Read on ...





## Tips & Tricks – Microsoft Office

### 1. Paste the Plain Text of Copied Content

When you copy text from a source, most programs will carry along any formatting from the original content. In Windows, you can paste unformatted text by simply pressing:

- Ctrl + Shift + V instead of the standard Ctrl + V or
- Right click, Paste Options, select Keep Text Only (picture of a clipboard with a large A)

### 2. Access your Emoji Keyboard anywhere anytime

If you would like to insert an emoji, GIF, Kaomoji or a range of useful (and not so useful) symbols:

- Press the Windows Key + . (period) or Windows + ; (semi-colon)



## What's Happening in April

Apart from Spring, April is both **Stress Awareness Month** and **National Pet Month**

(if anything, I'd like to be less aware of my cat .. not the stereotypical aloof personality that I think I would prefer - there is literally no situation that he won't involve himself in and I have come to accept that home means a fishy breathed cat yelling in my face.)

**1st April:** (was) a day to be vigilant! Although the origins of **April Fools'** is unknown, it was first reference in England in 1686, when people were tricked into going to the Tower of London to "see the Lions washed".  
**Thurs 4th** is **International Carrot day**, although I think I prefer the sound of **Malbec day** on **Wed 17th**.

**Mon 22nd** is **Earth Day** - started in 1970 by a US Senator to protest about the deterioration of the environment and **Tues 23rd** is **St Georges Day** - patron saint of not only England but many other countries, cities and organisations.



## In Praise of AI ..

There is a lot of fear around AI but there is also a lot to get excited about. The explosion in ai web/app tools is enabling people to do their job better, faster and with less effort. Each month we will review a collection and bring you those that seem most useful:

**Leonardo.ai**



Like DALLE 2, this is an AI system that can create realistic images and art from a description in natural language - an advantage of Leonardo.ai is that it creates the images instantly as you type, so you can see the results and make adjustments in real time too.